

TOWN OF GREENFIELD, NEW HAMPSHIRE

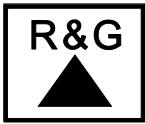
FINANCIAL REPORT

AS OF AND FOR THE YEAR ENDED
DECEMBER 31, 2020

**TOWN OF GREENFIELD, NEW HAMPSHIRE
FINANCIAL REPORT
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DECEMBER 31, 2020**

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Roberts & Greene, PLLC

INDEPENDENT AUDITOR'S REPORT

To the Members of the Board of Selectmen
Town of Greenfield
Greenfield, New Hampshire

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Town of Greenfield as of and for the year ended December 31, 2020, and the related notes to the financial statements, which collectively comprise the Town's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Town of Greenfield, as of December 31, 2020, and the respective changes in financial position thereof, and the budgetary comparison for the General Fund, for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 – 9 and pension and OPEB schedules on pages 39 – 42 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational and economic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Town of Greenfield's basic financial statements. The combining nonmajor and individual general fund schedules are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining nonmajor and individual general fund schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining nonmajor and individual general fund schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Roberts & Heene, PLLC

Concord, New Hampshire
September 22, 2021

MANAGEMENT'S DISCUSSION AND ANALYSIS

MANAGEMENTS DISCUSSION AND ANALYSIS

As management of the Town of Greenfield, we offer readers this narrative overview and analysis of the financial activities of the Town of Greenfield, New Hampshire for the year ended December 31, 2020.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements: The government-wide financial statements are designed to provide readers with a broad overview of the Town's finances in a manner similar to a private-sector business. The statement of net position presents information on all assets and liabilities, with the difference between the two reported as net position. This is a change in terms from "net assets" to "net position" as outlined in GASB 54. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The statement of activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs; regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues (governmental activities). The governmental activities include general government, public safety, highways and streets, sanitation, welfare, culture and recreation, and economic development.

Fund financial statements. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into two categories: governmental funds and fiduciary funds.

Governmental Funds. Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

An annual appropriated budget is adopted for the general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

Fiduciary Funds: Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial

statements because the resources of those funds are not available to support the Town's programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to financial statements: The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information: In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information, which is required to be disclosed by the *Governmental Accounting Standards Board (GASB)*.

In 2018 GASB 75 took effect and resulted in a restatement of the town's net position at the beginning of the year. The goal of GASB 75 is to improve the reporting of other post-employment benefits (OPEB) other than pensions. Greenfield's OPEB includes health benefits after retirement for a small number of employees.

In 2020 the COVID-19 pandemic was declared and Greenfield closed its town offices on March 14th, directly after Town Meeting. During the year, Crotched Mountain announced its closure of the Greenfield facility. Crotched Mountain was the largest employer in the area and provided a Payment in Lieu of Taxes (PILOT), which was a significant source of revenue from the Town. In consideration of this significant event, the Selectboard utilized the authority under Emergency Order #56 to reduce the appropriations for the year by \$242,000. The Selectboard instituted a spending freeze throughout the year, and braced for significant declines in property taxes. Due to a wide scale effort at the State and Federal Government levels, including vaccinations that became available during the spring and summer, the town's efforts provided a slight decrease in the tax rate. Tax revenues had a strong placement, the PILOTs were kept whole through the end of the year and the town closed its books with a significant amount of fund balance.

B. FINANCIAL HIGHLIGHTS

- The town's net position for the end of 2020 was \$3,465,224.
- Budget for the 2020 year totaled \$2,611,536 but was revised to \$2,369,536
- During the year, the Town had net expenses of \$2,194,866 for governmental activities.
- The Board of Selectmen used \$125,000 (approximately 73 cents on the local tax rate) of fund balance to offset taxes.
- The Town contributed a combination of revenues higher than conservatively forecast during the height of the pandemic, and savings generated from the operating budget (spending freeze) to fund balance during 2020.
- The Town's unassigned fund balance increased from the previous year. Unassigned fund balance for the general fund on a non-GAAP, budgetary basis increased from \$704,528 to \$921,452 at year end, a change of \$216,924 in comparison with the prior year.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

Statement of Net Position

The following table reflects the condensed Statement of Net Position:

	<u>2020</u>	<u>2019</u>
Current and other assets:		
Capital assets, net	\$ 3,322,538	\$ 3,284,868
Other assets	<u>3,272,608</u>	<u>2,993,049</u>
Total assets	<u>6,595,146</u>	<u>6,277,917</u>
 Deferred Outflows of Resources	 <u>323,032</u>	 <u>148,259</u>
 Long-term liabilities	 1,789,087	 1,374,785
Other liabilities	<u>1,579,581</u>	<u>1,539,617</u>
Total liabilities	<u>3,368,668</u>	<u>2,914,402</u>
 Deferred Inflows of Resources	 <u>84,286</u>	 <u>129,338</u>
 Net position:		
Net investment in capital assets	2,936,971	2,968,991
Restricted	198,547	177,084
Unrestricted	<u>329,706</u>	<u>236,361</u>
Total net position	<u>\$ 3,465,224</u>	<u>\$ 3,382,436</u>

Governmental Activities

The Town's combined net position increased to \$3,465,224 from \$3,382,436 or an increase of 2.5%.

Changes in Net Position for fiscal year ended Dec. 31, 2020

	<u>2020</u>	<u>2019</u>
Program revenues:		
Charges for services	\$ 71,699	\$ 64,943
Operating grants and contributions	101,277	85,474
Capital grants and contributions	<u>76,125</u>	<u>84,034</u>
Total program revenues	<u>249,101</u>	<u>234,451</u>
General revenues:		
Property and other taxes	1,749,659	1,681,218
Licenses and permits	351,906	364,883
Grants and Contributions	113,042	108,578
Miscellaneous	<u>63,047</u>	<u>82,879</u>
Total general revenues and transfers	<u>2,277,654</u>	<u>2,237,558</u>
Total revenues	<u>2,526,755</u>	<u>2,472,009</u>
Program expenses:		
General government	858,651	834,415
Public safety	617,964	591,692
Highways and streets	636,888	605,094
Sanitation	128,876	122,765
Health and welfare	12,231	20,388
Culture and recreation	155,306	173,590
Conservation	2,770	4,685
Interest and fiscal charges	14,640	15,749
Capital Outlay	<u>16,641</u>	<u>10,767</u>
Total expenses	<u>2,443,967</u>	<u>2,379,145</u>
Change in position	82,788	92,864
Net Position - beginning of year	<u>3,382,436</u>	<u>3,289,572</u>
Net Position - ending of year	<u>\$ 3,465,224</u>	<u>\$ 3,382,436</u>

Governmental Type Funds

As of year-end, the governmental funds reported an unassigned fund balance of \$921,452. The following chart shows the schedule of changes in the unassigned Fund Balance on a budgetary basis. In 2011, GASB Statement #54 implementation was required in order to show the difference in categories of the fund balance within the General Fund. Governmental Fund Type definitions were upgraded to include the following classifications: Nonspendable fund balance, Restricted fund balance, Committed fund balance, Assigned fund balance, and Unassigned fund balance. Unassigned fund balance are amounts that can be used for any purpose. For reporting purposes this report will confine itself to a discussion of Unassigned fund balance.

Schedule of changes in unassigned fund balance
(Non-GAAP budgetary basis)
as of December 31, 2019

Unassigned Fund Balance, Beginning			\$704,528
Changes:			
Unreserved fund balance used to reduce tax rate			(125,000)
Budget Summary:			
Revenue Surplus		\$217,129	
Unexpended balance of appropriations		<u>124,795</u>	
Budget Surplus			341,924
Unassigned fund balance ending			<u>\$921,452</u>

Because the timing of revenues and expenditures may be categorized differently under the Generally Accepted Accounting Principles (GAAP) basis of accounting than under the budgetary basis of accounting, a comparison of the two reports can provide information that can help with the interpretation of the budget. In GAAP accounting, revenues are recognized in governmental funds as soon as they are both "measurable" and "available". The Town considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Under the budgetary basis of accounting, the Town considers property tax revenue available when committed. In this outline it's important to note that deferred tax revenue may be collected at a much later date. Both the budgetary unassigned fund balance and GAAP Basis were greater than the previous year. GAAP Basis in 2020 was \$224,826 higher than for 2019. GAAP Basis is measured by the Town as an indicator supportive of cash-flow. In general the more support for cash flow, the less likely it is the municipality will have to borrow Tax Anticipation Notes (TAN).

Reconciliation of General Fund Budgetary Basis to GAAP

Fund Balances:	\$921,452
Adjustments	
Basis difference:	
Deferred tax revenue, 60-day rule	<u>(412,017)</u>
GAAP Basis	<u>\$509,435</u>

General Fund Budgetary Highlights

Amendments to the General Fund include appropriations that were approved at the March 2020 Town Meeting but then revised by the Selectboard under Emergency Order #56 as a result of the COVID-19 pandemic. Those appropriations included:

- \$ 3,000 to be placed in an Assessment Capital Reserve Fund.
- \$ 35,000 to be placed in the Fire/Rescue Apparatus Capital Reserve Fund for the Fire Department.

- \$20,000 to be placed in the Highway Equipment Capital Reserve Fund
- \$5,000 to be placed in the Police Vehicle Capital Reserve Fund
- \$0 to be placed in the Library Buildings & Grounds Maint. Fund
- \$ 7,500 to be placed in the Fire Department Non-Apparatus Capital Reserve Fund
- \$ 1,000 to be placed in the Recycling Center Facilities & Equipment Fund
- \$ 10,000 to be placed in the Town Buildings Maintenance Capital Reserve Fund
- \$ 0 to be placed in the newly created Master Plan Capital Reserve Fund
- \$25,000 to be placed in the newly created Meeting House Improvements Capital Reserve Fund
- \$ 26,033.48 for the payment of the next loan installment associated with a 10 Wheel Dump Truck for the Department of Public Works. Total over the life of the lease purchase equals \$176,194.00.
- \$0 for the purpose of providing road reconstruction (paving) on Town roads.

D: CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

At the end of 2020 the Town had invested in a broad range of capital assets, including public works equipment/supplies, roads, and storm water drainage structures. This amount represents a net increase (including additions and deductions) over last year.

Debt

At the end of 2020, the Town of Greenfield had outstanding debt, not including net pension liability under GASB 68, in the amount of \$385,567. The total amounts of lease and loan repayments were \$83,382.

Highway Department:

The Department of Public Works is a significant portion of the overall budget. 2020 was the third year that the department included a separate accounting for a separate Buildings and Grounds budget within the overall DPW budget. During the year a payment was made on the 2014 Mack truck lease. This was the sixth of seven payments due.

Police Department:

The Police Department is another significant portion of the general budget. The department generated \$1,108 in revenue and \$2,625 through State grants. Other revenue sources include criminal and motor vehicle reports and parking violations. The Town provided cash flow coverage for \$23,157 in police detail payments. These payments are reimbursed by the detail providers.

Other Obligations:

Other obligations of the Town include payments to ConVal Regional High school and Hillsborough County.

E: ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

The Town has a three person elected Selectboard. They are responsible for the financial well being of the town. This job considers many factors when approving budgets, tax rates and revenues. Greenfield does not have an abundance of industry, nor does it have much commercial property, thus the majority of taxes raised are from the property tax. The town includes 30% + of tax-exempt properties, which places an additional disproportionate burden on the residents. With the imminent closing of Crotched Mountain and transfer to Gersh Autism, the former Crotched Mountain Rehabilitation Center facility will undergo a change from tax exempt status to taxable. This is likely to take effect in 2022.

The Town issued 84 building permits in 2020 primarily for work on existing homes. One of the permits was for a new home.

Wage adjustments and some wage increases were taken into consideration for town employees when setting the budget. The pandemic has had a direct and possibly long term impact on revenues the town collects. Revenues were down in many areas including vehicle registrations which had been trending higher overall in previous years. Because vehicle registrations can be a measure of a strong economy due to the purchase of higher-value and new vehicles, the lower revenues in 2020 are not a good sign. The pandemic has contributed to supply chain issues, driving up inflation and prices and it remains to be seen what the effects of these bottlenecks will be over time. Changes to risk pool surplus retention guidelines mandated by the courts required the Town's insurance carriers to refund monies in previous years. In 2020 a payment holiday was provided by the health insurance carrier. In the future the Town may receive payment holidays, from time to time, as the insurance carriers manage their surplus. This will cause unexpended appropriations that will ultimately contribute to fund balance when they occur. As with previous years, it's important to note that the Town will need to continue its conservative approach to building its budget and forecasting revenues. This is especially true when considering the impact of the Crotched Mountain closure and the transition of the property to taxable status.

CONTACTING THE TOWN'S FINANCIAL MANAGEMENT

This financial report is designed to provide citizens, taxpayers, customers, investors and creditors with a general overview of the Town's finances and to further show the Town's accountability for the money it receives. If you have any questions about this report or need additional information, please contact any of the Selectmen or the Town Administrator, Aaron Patt, at the Town Office, PO BOX 256, Greenfield, NH 03047.

BASIC FINANCIAL STATEMENTS

EXHIBIT 1
TOWN OF GREENFIELD, NEW HAMPSHIRE
Statement of Net Position
December 31, 2020

	Governmental Activities
ASSETS	
Cash and cash equivalents	\$ 2,365,073
Investments	458,354
Receivables, net of allowance for uncollectibles	437,687
Tax deeded property held for resale	11,494
Capital assets, not being depreciated:	
Land	1,075,610
Capital assets, net of accumulated depreciation:	
Buildings and building improvements	408,641
Machinery, vehicles and equipment	684,881
Infrastructure	1,153,406
Total assets	<u>6,595,146</u>
DEFERRED OUTFLOWS OF RESOURCES	
Deferred amounts related to pensions	318,491
Deferred amounts related to OPEB	4,541
Total deferred outflows of resources	<u>323,032</u>
LIABILITIES	
Accounts payable	65,682
Accrued payroll and benefits	30,203
Accrued interest payable	5,916
Intergovernmental payable	1,477,780
Noncurrent obligations:	
Due within one year:	
Bonds and notes payable	73,838
Capital leases payable	28,895
Compensated absences payable	33,179
Due in more than one year:	
Bonds and notes payable	158,657
Capital leases payable	124,177
Net pension liability	1,293,421
Other postemployment benefits liability	76,920
Total liabilities	<u>3,368,668</u>
DEFERRED INFLOWS OF RESOURCES	
Unearned revenue	10,175
Deferred amounts related to pensions	73,584
Deferred amounts related to OPEB	527
Total deferred inflows of resources	<u>84,286</u>
NET POSITION	
Net investment in capital assets	2,936,971
Restricted for:	
Endowments:	
Nonexpendable	173,690
Expendable	18,450
Other purposes	6,407
Unrestricted	329,706
Total net position	<u>\$ 3,465,224</u>

The notes to the financial statements are an integral part of this statement.

EXHIBIT 2
TOWN OF GREENFIELD, NEW HAMPSHIRE
Statement of Activities
For the Year Ended December 31, 2020

		Program Revenues			Net (Expense)
		Charges	Operating	Capital	Revenue and
	Expenses	for	Grants and	Grants and	Changes in Net
		Services	Contributions	Contributions	Position
Governmental activities:					
General government	\$ 858,651	\$ 20	\$ 19,553	\$ -	\$ (839,078)
Public safety	617,964	20,714	72,435	-	(524,815)
Highways and streets	636,888	-	-	76,125	(560,763)
Sanitation	128,876	50,965	1,989	-	(75,922)
Health	2,825	-	-	-	(2,825)
Welfare	9,406	-	-	-	(9,406)
Culture and recreation	155,306	-	-	-	(155,306)
Conservation	2,770	-	7,300	-	4,530
Interest on long-term debt	14,640	-	-	-	(14,640)
Capital outlay	16,641	-	-	-	(16,641)
Total primary government	<u>\$ 2,443,967</u>	<u>\$ 71,699</u>	<u>\$ 101,277</u>	<u>\$ 76,125</u>	<u>(2,194,866)</u>
General revenues:					
Property taxes					1,423,845
Other taxes					325,814
Licenses and permits					351,906
Grants and contributions not restricted to specific programs					113,042
Miscellaneous					63,047
Total general revenues					<u>2,277,654</u>
Change in net position					82,788
Net position, beginning					3,382,436
Net position, ending					<u>\$ 3,465,224</u>

The notes to the financial statements are an integral part of this statement.

EXHIBIT 3
TOWN OF GREENFIELD, NEW HAMPSHIRE
Balance Sheet
Governmental Funds
December 31, 2020

	General	Expendable Trust	Other Governmental Funds	Total Governmental Funds
ASSETS				
Cash and cash equivalents	\$ 2,092,917	\$ 133,470	\$ 138,686	\$ 2,365,073
Investments	-	280,322	178,032	458,354
Receivables, net of allowance for uncollectibles:				
Taxes	430,538	-	-	430,538
Accounts	2,337	-	4,812	7,149
Tax deeded property held for resale	11,494	-	-	11,494
Total assets	<u>\$ 2,537,286</u>	<u>\$ 413,792</u>	<u>\$ 321,530</u>	<u>\$ 3,272,608</u>
LIABILITIES, DEFERRED INFLOWS OF RESOURCES, AND FUND BALANCES				
Liabilities:				
Accounts payable	\$ 65,682	\$ -	\$ -	\$ 65,682
Accrued salaries and benefits	30,203	-	-	30,203
Intergovernmental payable	1,477,780	-	-	1,477,780
Total liabilities	<u>1,573,665</u>	<u>-</u>	<u>-</u>	<u>1,573,665</u>
Deferred inflows of resources:				
Deferred revenue	<u>422,192</u>	<u>-</u>	<u>3,490</u>	<u>425,682</u>
Fund balances:				
Nonspendable	11,494	-	173,690	185,184
Restricted	-	-	24,857	24,857
Committed	20,500	413,792	119,493	553,785
Unassigned	509,435	-	-	509,435
Total fund balances	<u>541,429</u>	<u>413,792</u>	<u>318,040</u>	<u>1,273,261</u>
Total liabilities, deferred inflows of resources, and fund balances	<u>\$ 2,537,286</u>	<u>\$ 413,792</u>	<u>\$ 321,530</u>	<u>\$ 3,272,608</u>

The notes to the financial statements are an integral part of this statement.

EXHIBIT 4
TOWN OF GREENFIELD, NEW HAMPSHIRE
Reconciliation of Total Fund Balances of Governmental Funds to the Statement of Net Position
December 31, 2020

Total fund balances of governmental funds (Exhibit 3)		\$ 1,273,261
Amounts reported for governmental activities in the statement of net position are different because:		
Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.		
Cost	\$ 6,763,676	
Less accumulated depreciation	<u>(3,441,138)</u>	
		3,322,538
Revenues that are not available to pay for current period expenditures are deferred in the funds.		
Unavailable tax revenue	\$ 412,017	
Unavailable sewer charges	<u>3,490</u>	
		415,507
Interest on long-term debt is not accrued in governmental funds.		
Accrued interest payable		(5,916)
Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the funds.		
Bonds and notes outstanding	\$ 232,495	
Capital lease outstanding	153,072	
Compensated absences payable	33,179	
Net pension liability	1,293,421	
Other postemployment benefits liability	<u>76,920</u>	
		(1,789,087)
Deferred outflows and inflows of resources are applicable to future periods and, therefore, are not reported in the funds.		
Deferred outflows of resources related to pensions	\$ 318,491	
Deferred outflows of resources related to OPEB	4,541	
Deferred inflows of resources related to pensions	(73,584)	
Deferred inflows of resources related to OPEB	<u>(527)</u>	
		248,921
Total net position of governmental activities (Exhibit 1)		<u><u>\$ 3,465,224</u></u>

The notes to the financial statements are an integral part of this statement.

EXHIBIT 5
TOWN OF GREENFIELD, NEW HAMPSHIRE
Statement of Revenues, Expenditures and Changes in Fund Balances
Governmental Funds
For the Year Ended December 31, 2020

	General	Expendable Trust	Other Governmental Funds	Total Governmental Funds
Revenues:				
Taxes	\$ 1,752,561	\$ -	\$ 5,000	\$ 1,757,561
Licenses, permits and fees	351,906	-	-	351,906
Intergovernmental	268,902	-	1,989	270,891
Charges for services	48,599	-	21,559	70,158
Miscellaneous	39,014	20,185	37,734	96,933
Total revenues	<u>2,460,982</u>	<u>20,185</u>	<u>66,282</u>	<u>2,547,449</u>
Expenditures:				
Current:				
General government	741,897	-	-	741,897
Public safety	520,996	-	-	520,996
Highways and streets	478,592	-	-	478,592
Sanitation	112,675	-	14,306	126,981
Health	2,825	-	-	2,825
Welfare	9,406	-	-	9,406
Culture and recreation	109,468	-	14,046	123,514
Conservation	2,770	-	-	2,770
Debt service:				
Principal	65,000	-	12,035	77,035
Interest	9,500	-	1,198	10,698
Capital outlay	210,149	150,864	-	361,013
Total expenditures	<u>2,263,278</u>	<u>150,864</u>	<u>41,585</u>	<u>2,455,727</u>
Excess (deficiency) of revenues over (under) expenditures	<u>197,704</u>	<u>(130,679)</u>	<u>24,697</u>	<u>91,722</u>
Other financing sources (uses):				
Transfers in	1,550	107,000	200	108,750
Transfers out	(107,000)	-	(1,750)	(108,750)
Inception of capital lease	153,072	-	-	153,072
Total other financing sources and uses	<u>47,622</u>	<u>107,000</u>	<u>(1,550)</u>	<u>153,072</u>
Net change in fund balances	245,326	(23,679)	23,147	244,794
Fund balances, beginning	296,103	437,471	294,893	1,028,467
Fund balances, ending	<u>\$ 541,429</u>	<u>\$ 413,792</u>	<u>\$ 318,040</u>	<u>\$ 1,273,261</u>

The notes to the financial statements are an integral part of this statement.

EXHIBIT 6
TOWN OF GREENFIELD, NEW HAMPSHIRE
Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund
Balances of Governmental Funds to the Statement of Activities
For the Year Ended December 31, 2020

Net change in fund balances of governmental funds (Exhibit 5)			\$ 244,794
Amounts reported for governmental activities in the statement of activities are different because:			
Governmental funds report capital outlays as expenditures. In the statement of activities, the cost of those assets is allocated over their estimated useful lives as depreciation expense. This is the amount by which capitalized capital outlay exceeded depreciation expense in the current period.			
Capitalized capital outlay	\$ 433,579		
Depreciation expense	(366,576)		
			67,003
The net effect of the removal of capital assets is to decrease net position.			(29,333)
Transfers in and out between governmental funds are eliminated on the operating statement.			
Transfers in	\$ (108,750)		
Transfers out	108,750		
			-
Revenue in the statement of activities that does not provide current financial resources is not reported as revenue in governmental funds.			
Change in unavailable tax revenue	\$ (7,902)		
Change in unavailable sewer charges	1,541		
			(6,361)
The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position.			
Inception of capital lease	\$ (153,072)		
Repayment of bond and note principal	73,686		
Repayment of capital lease principal	9,696		
			(69,690)
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.			
Increase in accrued interest expense	\$ (593)		
Increase in compensated absences payable	(19,578)		
Decrease in OPEB related balances	2,961		
			(17,210)
Governmental funds report pension contributions as expenditures. However, in the statement of activities, the cost of pension benefits earned, net of employee contributions, is reported as pension expense.			
Town pension contributions	\$ 88,823		
Cost of benefits earned, net of employee contributions	(195,238)		
			(106,415)
Change in net position of governmental activities (Exhibit 2)			<u>\$ 82,788</u>

The notes to the financial statements are an integral part of this statement.

EXHIBIT 7
TOWN OF GREENFIELD, NEW HAMPSHIRE
General Fund
Statement of Revenues, Expenditures and Changes in Unassigned Fund Balance
Budget and Actual (Non-GAAP Budgetary Basis)
For the Year Ended December 31, 2020

	Original and Final Budget	Actual	Variance Positive (Negative)
REVENUES			
Taxes	\$ 1,659,455	\$ 1,744,659	\$ 85,204
Licenses, permits and fees	310,130	351,906	41,776
Intergovernmental	201,466	268,902	67,436
Charges for services	23,200	48,599	25,399
Miscellaneous	41,700	39,014	(2,686)
Total revenues	<u>2,235,951</u>	<u>2,453,080</u>	<u>217,129</u>
EXPENDITURES			
Current:			
General government	843,865	762,397	81,468
Public safety	479,798	520,996	(41,198)
Highways and streets	486,513	478,592	7,921
Sanitation	123,857	112,675	11,182
Health	2,825	2,825	-
Welfare	36,955	9,406	27,549
Culture and recreation	146,900	109,468	37,432
Conservation	10,285	2,770	7,515
Debt service:			
Principal	65,000	65,000	-
Interest on long-term debt	9,500	9,500	-
Interest on tax anticipation note	1	-	1
Capital outlay	50,002	57,077	(7,075)
Total expenditures	<u>2,255,501</u>	<u>2,130,706</u>	<u>124,795</u>
Excess (deficiency) of revenues over (under) expenditures	<u>(19,550)</u>	<u>322,374</u>	<u>341,924</u>
Other financing sources (uses):			
Transfers in	1,550	1,550	-
Transfers out	(107,000)	(107,000)	-
Total other financing sources and uses	<u>(105,450)</u>	<u>(105,450)</u>	<u>-</u>
Net change in fund balance	<u>\$ (125,000)</u>	216,924	<u>\$ 341,924</u>
Unassigned fund balance, beginning		704,528	
Unassigned fund balance, ending		<u>\$ 921,452</u>	

The notes to the financial statements are an integral part of this statement.

EXHIBIT 8
TOWN OF GREENFIELD, NEW HAMPSHIRE
Statement of Fiduciary Net Position
Fiduciary Funds
December 31, 2020

	Private Purpose Trust
Assets:	
Cash and cash equivalents	\$ 6,283
Investments	107,322
Total assets	113,605
Liabilities	-
Net position:	
Held in trust for specific purposes	\$ 113,605

The notes to the financial statements are an integral part of this statement.

EXHIBIT 9
TOWN OF GREENFIELD, NEW HAMPSHIRE
Statement of Changes in Fiduciary Net Position
Fiduciary Funds
For the Year Ended December 31, 2020

	Private Purpose Trust
Additions:	
Investment earnings:	
Interest and dividends	\$ 1,199
Net change in fair value of investments	9,059
Total additions	10,258
Deductions:	
Trust distributions	1,200
Change in net position	9,058
Net position, beginning	104,547
Net position, ending	\$ 113,605

The notes to the financial statements are an integral part of this statement.

NOTES TO THE FINANCIAL STATEMENTS

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
AS OF AND FOR THE YEAR ENDED
DECEMBER 31, 2020

I. Summary of Significant Accounting Principles

I.A. Introduction

The accounting and reporting framework and the more significant accounting principles and practices of the Town of Greenfield (the Town) are discussed in subsequent sections of this note. The remainder of the notes is organized to provide explanations, including required disclosures, of the Town's financial activities for the fiscal year ended December 31, 2020.

I.B. Financial Reporting Entity – Basis of Presentation

I.B.1. Entity Defined

The Town of Greenfield is a municipal corporation governed by a three-member board of selectmen elected by the voters. These financial statements present the financial position and activity of the primary government. Component units are organizations for which the primary government is financially accountable, or other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the financial reporting entity's financial statements to be misleading or incomplete. Based on the stated criteria, the Town's financial statements do not include any component units.

I.B.2. Government-Wide and Fund Financial Statements

Government-Wide Financial Statements

The government-wide financial statements include the statement of net position and the statement of activities. These statements report financial information for the Town as a whole, excluding fiduciary activities. Individual funds are not displayed.

The statement of activities reports the expenses of a given function offset by program revenues directly connected with the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with a distinct functional activity. Program revenues include: (1) charges for services which report fees, fines and forfeitures, and other charges for the Town's services; (2) operating grants and contributions, which finance annual operating activities including restricted investment income; and (3) capital grants and contributions, which fund the acquisition, construction, or rehabilitation of capital assets. These revenues are subject to externally imposed restrictions to these program uses. Taxes and revenue from other sources not properly included with program revenues are reported as general revenues.

**TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
AS OF AND FOR THE YEAR ENDED
DECEMBER 31, 2020**

Fund Financial Statements

Fund financial statements are provided for governmental and fiduciary funds. The major individual, governmental funds are reported in separate columns with composite columns for nonmajor funds.

I.B.3. *Measurement Focus, Basis of Accounting and Financial Statement Presentation*

The financial statements of the Town are prepared in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Town's reporting entity applies all relevant Governmental Accounting Standards Board (GASB) pronouncements.

The government-wide statements report using the economic resources measurement focus and the accrual basis of accounting generally including the reclassification or elimination of internal activity (between or within funds). Reimbursements are reported as reductions to expenses. Fiduciary fund financial statements also report using this same basis of accounting, although internal activity is not eliminated in these statements. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. Property tax revenues are recognized in the year for which they are levied, while grants are recognized when grantor eligibility requirements are met.

Governmental fund financial statements report using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized when they are both measurable and available. Available means collectible within the current period or soon enough thereafter to pay current liabilities. The Town considers revenues to be available if they are collected within 60 days of the end of the fiscal year, and defers any not received by that date. When calculating fund balance used to set the tax rate, unavailable tax revenues are not deferred in accordance with the directions of the New Hampshire Department of Revenue Administration. Expenditures are recorded when the related fund liability is incurred, except for general obligation debt principal and interest which are reported as expenditures in the year due.

Major revenues susceptible to accrual are property taxes, intergovernmental amounts, charges for services, and investment income. In general, other revenues are recognized when cash is received.

When both restricted and unrestricted resources are available for use, it is the Town's policy to use restricted resources first, then unrestricted resources as needed.

**TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
AS OF AND FOR THE YEAR ENDED
DECEMBER 31, 2020**

I.B.4. Fund Types and Major Funds

Governmental Funds

The Town reports the following major governmental funds:

General Fund – Reports as the primary fund of the Town. This fund is used to account for all financial resources not reported in other funds.

Expendable Trust Fund – Reports as a Capital Projects Fund and is used to account for the financial resources of funds in the custody of the trustees of trust funds, which were established by Town Meeting for future capital outlay purposes.

The Town also reports six nonmajor governmental funds.

Fiduciary Funds

The Town reports the following fiduciary funds:

Private Purpose Trust Funds – Account for financial resources of the Town used only for the benefit of other entities or individuals.

I.C. Assets, Liabilities, and Net Position or Fund Equity

I.C.1. Cash and Investments

The laws of the State of New Hampshire require that the Town's treasurer have custody of all monies belonging to the Town, other than those held by the trustees of trust funds and library trustees, and pay out the same only upon orders of the Board of Selectmen. The treasurer shall deposit all monies in participation units in the public deposit investment pool established pursuant to N.H. RSA 383:22 or in solvent banks in the state. Funds may be deposited in banks outside the state if such banks pledge or deliver to a third party custodial bank or the Federal Reserve Bank, collateral security for such deposits, United States government or government agency obligations, or obligations of the State of New Hampshire in value at least equal to the amount of the deposit in each case.

Investments are stated at fair value based on quoted market prices.

New Hampshire law authorizes the Town to invest in obligations of the United States government; the public deposit investment pool established pursuant to RSA 383:22; savings bank deposits; prime bankers' acceptances; or certificates of deposit and repurchase agreements of banks incorporated under the laws of the State of New Hampshire or in banks recognized by the state treasurer.

TOWN OF GREENFIELD, NEW HAMPSHIRE
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Any person who directly or indirectly receives any such funds or monies for deposit or for investment in securities of any kind shall, prior to acceptance of such funds, make available at the time of such deposit or investment an option to have such funds secured by collateral having a value at least equal to the amount of such funds. Such collateral shall be segregated for the exclusive benefit of the Town. Only securities defined by the bank commissioner as provided by rules adopted pursuant to RSA 386:57 shall be eligible to be pledged as collateral.

I.C.2. Capital Assets and Depreciation

Generally, the Town's property, plant and equipment with useful lives of more than one year are stated at historical cost and reported in the government-wide financial statements. Donated assets are stated at acquisition value on the date donated. The Town generally capitalizes assets with cost of \$5,000 or more as purchase and construction outlays occur. The costs of normal maintenance and repairs that do not add to the asset value or materially extend useful lives are not capitalized. Capital assets are depreciated using the straight-line method. When capital assets are disposed of, the cost and applicable accumulated depreciation are removed from the respective accounts, and the resulting gain or loss is recorded in operations. Estimated useful lives, in years, for depreciable assets are as follow:

	<u>Years</u>
Buildings and building improvements	20-40
Machinery, vehicles and equipment	4-15
Infrastructure	20-40

I.C.3. Long-Term Debt

In the government-wide financial statements, outstanding debt is reported as liabilities. The balance of long-term debt is not reported in the governmental funds.

I.C.4. Equity

The government-wide statement of net position reports net position in the following components:

- Net investment in capital assets, which is computed as the total capital assets less accumulated depreciation, net of outstanding debt used to acquire those assets.
- Restricted for endowments, nonexpendable, which consists of the principal balance of the permanent fund that must be permanently invested for cemetery care and other Town purposes.
- Restricted for endowments, expendable, which consists of the balance of the permanent fund's income that must be used for specific Town purposes.

**TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
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- Restricted for other purposes, which consists of the library fund whose use is restricted by State law for the support of the Library.
- Unrestricted, which consists of the remaining balance of net position.

The governmental funds report the following components of fund balance:

- Nonspendable, which consists of endowments in the permanent fund, and the tax deeded property held for resale in the general fund.
- Restricted, which represents the expendable income from the permanent fund, and the library fund, whose use is limited by law.
- Committed, which consists of balances for which the intended use has been established by Town Meeting, or by the Board of Selectmen, and would require an equally formal action to remove those commitments.
- Unassigned, which represents the remaining fund balance in the General Fund in excess of the nonspendable, restricted and committed balances.

Fund Balance Policy

The Town's policy is that it should maintain a minimum unassigned fund balance of 8% of the annual total budgeted expenditures, including town, county, school, and state amounts. Further, the policy states that the Town should plan to maintain a targeted unassigned fund balance level between 8% and 11% of that amount. The target level of the unassigned fund balance may be achieved by conservatively estimating revenues and by refraining from using any portion of the unassigned target balance to reduce the tax rate. Furthermore, attaining a target fund balance of 8% may also be achieved by adding a line item to the budget for the sole purpose of building the fund balance.

I.D. Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles, requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results may differ from those estimates.

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
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II. Stewardship, Compliance and Accountability

II.A. Budgetary Information

Annual budgets are adopted on a basis consistent with generally accepted accounting principles for the General Fund. Unless encumbered, all appropriations lapse at year-end. The Town is allowed to use beginning fund balance to balance the budget. In 2020, \$125,000 of the fund balance of the General Fund from 2019 was so used.

Revenues are budgeted by source. Expenditures are budgeted by functions as follow: general government, public safety, highways and streets, sanitation, health, welfare, culture and recreation, conservation, debt service and capital outlay. Management can transfer appropriations among budget line items as necessary, but the total expenditures cannot legally exceed the total appropriations unless permission is received from the Commissioner of Revenue Administration.

II.B. General Fund GAAP to Budgetary Basis Reconciliation

Revenues and other financing sources:	
Per Exhibit 7 (budgetary basis)	\$ 2,454,630
Adjustments:	
Basis difference:	
Capital lease inception	153,072
Tax revenue deferred in the prior year	419,919
Tax revenue deferred in the current year	(412,017)
Per Exhibit 5 (GAAP basis)	<u><u>\$ 2,615,604</u></u>
Expenditures and other financing uses:	
Per Exhibit 7 (budgetary basis)	\$ 2,237,706
Adjustments:	
Basis difference:	
Encumbrances, ending	(20,500)
Capital lease inception	153,072
Per Exhibit 5 (GAAP basis)	<u><u>\$ 2,370,278</u></u>
Unassigned fund balance:	
Per Exhibit 7 (budgetary basis)	\$ 921,452
Adjustment:	
Basis difference:	
Deferred tax revenue, GAAP basis	(412,017)
Per Exhibit 3 (GAAP basis)	<u><u>\$ 509,435</u></u>

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
AS OF AND FOR THE YEAR ENDED
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III. Detailed Notes on Funds and Government-Wide Statements

III.A. Assets

III.A.1. Investments

As of December 31, 2020, the Town's reporting entity had the following investments:

US Treasury Obligations	\$ 175,079
US Government Agencies	126,052
Fixed Income	14,467
Common Stock	153,796
Corporate Bonds	53,439
Exchange traded funds	42,843
	<u>\$ 565,676</u>

The investments appear in the financial statements as follow:

Fund reporting level:	
Governmental funds - balance sheet (Exhibit 3)	\$ 458,354
Fiduciary funds - statement of fiduciary net position (Exhibit 8)	107,322
Total	<u>\$ 565,676</u>

Investment Risks

Credit Risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. New Hampshire law limits investments to those described in Note I.C.1. The Town does not have an investment policy that places any further restrictions on its investment choices. The Town's credit rating quality of investments as of December 31, 2020 is as follows:

	Fair Value
Aaa	\$ 301,131
A	42,559
Baa	10,880
Exempt from disclosure	211,106
	<u>\$ 565,676</u>

Interest Rate Risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Investments held for longer periods are subject to increased risk of adverse interest rate changes. The Town does not have an investment policy that addresses limiting interest rate risk.

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
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The Town's sensitivity of the fair value of the Town's investments to market interest rate fluctuations is as follows:

	Fair Value	Investment maturities (in years)		
		Less than 1	1 to 5	5 to 10
US Treasury obligations	\$ 175,079	\$ 10,113	\$ 126,527	\$ 38,439
US Government agencies	126,052	-	65,084	60,968
Corporate bonds	53,439	-	53,439	-
	<u>\$ 354,570</u>	<u>\$ 10,113</u>	<u>\$ 245,050</u>	<u>\$ 99,407</u>

Concentration of Credit Risk is the risk of loss attributed to the magnitude of the Town's investment in a single issuer. The Town does not have an investment policy that addresses concentration of credit risk. As of December 31, 2020, the Town had \$56,309 invested in the iShares Core S&P 500 ETF Fund representing 9.95% of its total investments.

III.A.2. Receivables, Uncollectible Accounts and Deferred Revenue

Property Taxes Receivable and Property Tax Calendar

Property taxes are levied and collected by the Town on a semi-annual basis. Tax bills are due on or around July 1 and December 1, with interest of 8% per annum on all taxes not received by the due date. The first billing is an estimate only based on half of the previous year's billing. The final billing is levied based on an inventory taken in April of each year (the tax year runs from April 1 to March 31), and is assessed after the tax rate has been calculated and set by the New Hampshire Department of Revenue Administration. A lien is executed on any unpaid property taxes in the following year and this lien takes priority over any others. Interest of 18% per annum is charged upon redemption of lien taxes levied prior to 2019, and 14% per annum for the redemption of taxes levied thereafter. Properties not redeemed within two years of the date of the tax lien should be deeded to the Town. During the current year, the tax collector executed a lien for uncollected 2019 property taxes on August 27th.

The property taxes levied and collected by the Town include amounts for the State of New Hampshire, the Contoocook Valley Regional School District, and Hillsborough County. The Town is responsible for the collection of all these taxes. During the annual tax rate setting process, the Town sets an amount for potential abatements and tax deedings, known as overlay. Overlay is raised through taxation and is reported as a reduction in tax revenue.

The net assessed valuation as of April 1, 2020, upon which the 2020 property tax levy was based was:

For the New Hampshire education tax	\$ 166,386,105
For all other taxes	\$ 170,227,305

**TOWN OF GREENFIELD, NEW HAMPSHIRE
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The tax rates and amounts assessed for the year ended December 31, 2020 were as follow:

	Per \$1,000 of Assessed Valuation	
Municipal portion	<u>\$8.50</u>	\$ 1,366,059
School portion:		
State of New Hampshire	\$1.96	323,069
Local	\$15.63	2,713,545
County portion	\$1.06	<u>183,951</u>
Total property taxes assessed		<u><u>\$ 4,586,624</u></u>

The following details the taxes receivable at year-end:

Property:	
Levy of 2020	\$ 245,400
Unredeemed (under tax lien):	
Levy of 2019	73,710
Levy of 2018	69,637
Levy of 2017	40,620
Levies of 2016 and prior	44,807
Land use change	4,500
Timber	64
Less: allowance for estimated uncollectible taxes	<u>(48,200)</u>
Net taxes receivable	<u><u>\$ 430,538</u></u>

Deferred Revenue

Deferred revenue at December 31, 2020 represents \$412,017 for property taxes and \$3,490 for sewer rents that were not collected within sixty days of the year-end, and \$10,175 for prepayments of 2021 property taxes. In the Governmental Activities, only the prepayments are reported as unearned.

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
AS OF AND FOR THE YEAR ENDED
DECEMBER 31, 2020

III.A.2. Capital Assets

Changes in Capital Assets

The following table provides a summary of changes in capital assets:

	Balance, beginning	Additions	Deletions	Balance, ending
At cost:				
Not being depreciated:				
Land	\$ 1,065,610	\$ 10,000	\$ -	\$ 1,075,610
Being depreciated:				
Buildings and building improvements	1,743,380	-	-	1,743,380
Machinery, vehicles and equipment	1,780,880	423,579	(208,453)	1,996,006
Infrastructure	1,948,680	-	-	1,948,680
Total capital assets being depreciated	5,472,940	423,579	(208,453)	5,688,066
Total all capital assets	6,538,550	433,579	(208,453)	6,763,676
Less accumulated depreciation:				
Buildings and building improvements	(1,261,273)	(73,466)	-	(1,334,739)
Machinery, vehicles and equipment	(1,272,899)	(217,346)	179,120	(1,311,125)
Infrastructure	(719,510)	(75,764)	-	(795,274)
Total accumulated depreciation	(3,253,682)	(366,576)	179,120	(3,441,138)
Net book value, capital assets being depreciated	2,219,258	57,003	(29,333)	2,246,928
Net book value, all capital assets	\$ 3,284,868	\$ 67,003	\$ (29,333)	\$ 3,322,538

Depreciation Expense

Depreciation expense was charged to functions of the Town as follows:

General government	\$ 23,135
Public safety	106,099
Highways and streets	196,518
Culture and recreation	40,824
Total depreciation expense	<u>\$ 366,576</u>

III.B. Liabilities

III.B.1 Intergovernmental Payable

The amount due to other governments at December 31, 2020 consists of \$1,477,780 due to the Contoocook Valley Regional School District for the balance of the 2020-2021 district assessment.

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
AS OF AND FOR THE YEAR ENDED
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III.B.2. Long-Term Debt

General obligation debt is approved by the voters and repaid with general revenues (property taxes). Long-term liabilities currently outstanding are as follow:

	Original Amount	Issue Date	Maturity Date	Interest Rate %	Outstanding at 12/31/2020	Current Portion
General obligation bonds/notes payable:						
Revitalization	\$ 1,306,000	2003	2022	4.50-5.00	\$ 125,000	\$ 65,000
Rural Development loan	\$ 119,800	2005	2035	4.125	77,495	3,838
Wastewater project	\$ 118,582	2007	2026	3.00-5.00	30,000	5,000
					<u>232,495</u>	<u>73,838</u>
Capital lease payable:						
Mack truck	\$ 153,072	2020	2025	2.89	153,072	28,895
Compensated absences payable:						
Accrued vacation leave					33,179	33,179
Net pension liability					1,293,421	-
Other postemployment benefits payable					76,920	-
					<u>\$ 1,789,087</u>	<u>\$ 135,912</u>

Changes in Long-Term Liabilities

The following is a summary of changes in long-term liabilities for the year ended December 31, 2020:

	General Obligation Bonds/Notes Payable	Capital Lease Payable	Compensated Absences Payable	Net Pension Liability	OPEB Liability	Total
Balance, beginning	\$ 306,181	\$ 9,696	\$ 13,601	\$ 965,821	\$ 79,486	\$ 1,374,785
Additions	-	153,072	19,578	327,600	-	500,250
Reductions	(73,686)	(9,696)	-	-	(2,566)	(85,948)
Balance, ending	<u>\$ 232,495</u>	<u>\$ 153,072</u>	<u>\$ 33,179</u>	<u>\$ 1,293,421</u>	<u>\$ 76,920</u>	<u>\$ 1,789,087</u>

TOWN OF GREENFIELD, NEW HAMPSHIRE
NOTES TO THE FINANCIAL STATEMENTS
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Debt Service Requirements to Maturity

The annual debt service requirements to maturity for the bonds and notes outstanding as of year-end are as follow:

Year Ending December 31,	Principal	Interest	Total
2021	\$ 73,838	\$ 10,863	\$ 84,701
2022	68,997	7,217	76,214
2023	9,162	3,814	12,976
2024	9,333	3,412	12,745
2025	9,512	2,998	12,510
2026-2030	30,511	9,901	40,412
2031-2035	31,142	3,950	35,092
Totals	<u>\$ 232,495</u>	<u>\$ 42,155</u>	<u>\$ 274,650</u>

The future minimum lease obligations for the capital lease are as follow:

Year Ending December 31,	Principal	Interest	Total
2021	\$ 28,895	\$ 4,424	\$ 33,319
2022	29,730	3,589	33,319
2023	30,590	2,729	33,319
2024	31,474	1,845	33,319
2025	32,383	936	33,319
Totals	<u>\$ 153,072</u>	<u>\$ 13,523</u>	<u>\$ 166,595</u>

III.C. Transfers – Payments Within the Reporting Entity

Transfers within the reporting entity are substantially for the purposes of moving or distributing voted amounts, and distributing trust income to the applicable funds. The government-wide statement of activities eliminates transfers reported within the governmental activities columns.

The following schedule reports transfers within the reporting entity:

Transfers In:			
	General Fund	Expendable Trust Fund	Nonmajor Funds
Transfers out:			
General fund	\$ -	\$ 107,000	\$ -
Nonmajor funds	1,550	-	200
	<u>\$ 1,550</u>	<u>\$ 107,000</u>	<u>\$ 200</u>
			<u>\$ 108,750</u>

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The amount transferred from the General Fund to the Expendable Trust Fund represents voted appropriations. The amount transferred from the Nonmajor Funds to the General Fund and Nonmajor Funds represents the distribution of income earned on Permanent Funds.

III.D. Fund Equity

III.D.1. Restricted Net Position

The government-wide statement of net position includes restricted net position of \$192,140, which represents public trust funds reported as restricted to reflect perpetual care restrictions contained in trust indentures, and the library fund.

III.D.2. Components of Fund Balance

The components of fund balance, as described in Note I.C.4., are classified for the following purposes:

	General Fund	Expendable Trust Fund	Nonmajor Funds
Nonspendable:			
Endowments	\$ -	\$ -	\$ 173,690
Tax deeded property	11,494	-	-
Total nonspendable	<u>11,494</u>	<u>-</u>	<u>173,690</u>
Restricted:			
General government	-	-	18,450
Culture and recreation	-	-	6,407
Total restricted	<u>-</u>	<u>-</u>	<u>24,857</u>
Committed:			
General government	20,500	-	-
Sanitation	-	-	69,439
Culture and recreation	-	-	10,178
Conservation	-	-	39,876
Capital outlay	-	413,792	-
Total committed	<u>20,500</u>	<u>413,792</u>	<u>119,493</u>
Unassigned	509,435	-	-
Total fund balance	<u>\$ 541,429</u>	<u>\$ 413,792</u>	<u>\$ 318,040</u>

IV. Other Information

IV.A. Risk Management

The Town's risk management activities are reported with governmental activities and recorded in the general fund. During the fiscal year, the Town was a member of the New Hampshire Public Risk

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Management Exchange (Primex) Workers' Compensation and Property/Liability Programs, which are considered public entity risk pools, currently operating as common risk management and insurance programs for member governmental entities.

The Primex Workers' Compensation and Property/Liability Programs are pooled risk management programs under RSA 5-B and RSA 281-A. Workers' compensation and property/liability coverage were provided from January 1 through December 31. Contributions for 2020 recorded as an insurance expenditure/expense totaled \$16,963 for workers' compensation and \$28,391 for property/liability. The member agreements permit Primex to make additional assessments to members should there be a deficiency in assets to meet its liabilities. At this time, Primex foresees no likelihood of any additional assessments for past years.

IV.B. Retirement Pensions

General Information about the Pension Plan

The New Hampshire Retirement System (NHRS) is a multiple-employer, cost-sharing, contributory public employee defined benefit plan qualified under section 401(a) of the Internal Revenue Code, and funded through a trust which is exempt from tax under Internal Revenue Code section 501(a). The NHRS provides service, disability, death and vested retirement benefits for employees and their beneficiaries. The New Hampshire Legislature establishes the provisions for benefits and contributions. The NHRS issues a separate financial report that is available at www.nhrs.org or by contacting the NHRS at 54 Regional Drive, Concord, NH 03301.

Both the members and the Town make contributions to the NHRS. Member rates of contribution are set by the Legislature. Employer rates are determined by the NHRS trustees based on an actuarial valuation. The rates of contribution for police officers and other employees were 11.55% and 7%, respectively, of gross earnings. The rates of contribution from the Town were 28.43% for police officers and 11.17% for other employees. The rates are actuarially determined to generate an amount, that when combined with employee contributions, is expected to finance the cost of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. Employer contributions for pension and medical subsidy from the Town during the years 2018, 2019, and 2020 were \$91,401, \$90,866 and \$96,565 respectively. The amounts are paid on a monthly basis as due.

Pension Liabilities, Pension Expense, and Deferred Outflows and Inflows of Resources Related to Pensions

At December 31, 2020, the Town reported a liability of \$1,293,421 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2020, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2019, rolled forward. The Town's proportion of the net pension liability was based on a projection of the Town's long-term share of contributions to the pension plan relative to the projected contributions of all participating municipalities and school districts, actuarially determined. As of June 30, 2020, the Town's

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proportion was 0.0202%, which was an increase of 0.0001% from its proportion measured as of June 30, 2019. For 2020, the Town recognized pension expense of \$195,238.

At year-end, the Town reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Changes in proportion and differences between employer contributions and proportionate share of contributions	\$ 31,865	\$ 59,696
Net differences between projected and actual earnings on pension plan investments	79,999	-
Changes in assumptions	127,945	-
Differences between expected and actual experience	34,929	13,888
Town contributions subsequent to the measurement date	43,753	-
	<u>\$ 318,491</u>	<u>\$ 73,584</u>

The Town reported \$43,753 as deferred outflows of resources related to pensions resulting from Town contributions subsequent to the measurement date, which will be recognized as a reduction of the net pension liability in the following year.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follow:

Year Ending December 31,	
2021	\$ 39,743
2022	36,229
2023	63,912
2024	61,270
	<u>\$ 201,154</u>

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Actuarial Assumptions

The total pension liability in the June 30, 2020 actuarial valuation was determined using the actuarial valuation as of June 30, 2019 rolled forward to June 30, 2020, using the following actuarial assumptions, applied to all periods included in the measurement:

Actuarial Cost Method	Entry-Age Normal
Amortization Period	Level Percentage-of-Payroll, Closed
Remaining Amortization Period	19 years beginning July 1, 2019
Asset Valuation Method	5-year smoothed market for funding purposes, 20% corridor
Price Inflation	2.5% per year
Wage Inflation	3.25% per year
Salary Increases	5.6% average, including inflation
Municipal Bond Rate	2.45% per year
Investment Rate of Return	7.25% net of pension plan investment expense, including inflation
Retirement Age	Experience-based table of rates that are specific to the type of eligibility condition. Based on the 2010-2015 experience study.
Mortality	RP-2014 Healthy Annuitant and Employee Generational Mortality Table for males and females with credibility adjustments, adjusted for fully generational mortality improvements using Scale MP-2015 based on the 2010-2015 experience study

The actuarial assumptions used in the June 30, 2019 valuation were based on the results of the most recent actuarial experience study, which was for the period of July 1, 2010 – June 30, 2015.

Sensitivity of the Town's Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the Town's proportionate share of the net pension liability calculated using the discount rate of 6.75%, as well as what the Town's proportionate share of the net pension liability would be if it were calculated using a discount rate that is one percentage point lower (5.75%) or one percentage point higher (7.75%) than the current rate.

	1% Decrease (5.75%)	Current Discount Rate (6.75%)	1% Increase (7.75%)
Town's proportionate share of net pension liability	\$ 1,674,453	\$ 1,293,421	\$ 982,067

Other actuarial assumptions, as well as detailed information about the pension plan's fiduciary net position, is available in the separately issued NHRS report.

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IV.C. Other Postemployment Benefits

Plan Description

In addition to providing pension benefits, the Town provides implicit postretirement medical benefits to its retired employees and their spouses, as required by NH RSA 100-A:50, *New Hampshire Retirement System: Medical Benefits*. The pre-65 benefits are the only benefits included in this valuation. Retirees under the age of 65 have a medical insurance plan with New Hampshire School Health Care Coalition. Both Group I and Group II retirees, as categorized by the New Hampshire Retirement System, qualify for this benefit. Group I employees, hired prior to 7/1/11, may retire at age 60, or once their age plus years of service equals 70. Group I employees hired after 7/1/11 may retire at age 65. Group II employees vested prior to 1/1/12 may retire at age 60, or at age 45 with 20 years of service. Group II employees not vested prior to 1/1/12, but hired prior to 7/1/11, may retire at age 60, or upon attainment of minimum age and service requirements as follow:

<u>Years of Creditable Service as of January 1, 2012</u>	<u>Minimum Age</u>	<u>Minimum Service</u>
At least 8 but less than 10 years	46	21
At least 6 but less than 8 years	47	22
At least 4 but less than 6 years	48	23
Less than 4 years	49	24

Group II employees hired on or after 7/1/11 may retire at age 60, or at age 52.5 with 25 years of service. Retirees contribute 100% of premiums for individual, two-person or family medical coverage. Surviving beneficiaries continue to receive access to the Town's medical coverage after the death of the retired employee as long as they pay the required premium. As of January 1, 2019, the actuarial valuation date, there is only one participant of the postretirement plan that meets eligibility requirements. The plan does not issue a separate financial report.

Implicit Rate Subsidy

Same benefit options are available to retirees as active employees. Health insurance is purchased through New Hampshire School Health Care Coalition. The Town is a member of the under-100 employees' pool and their rates are determined based on the experience of the entire under-100 employees' pool. The claims experience for active employees and retirees are combined to determine the final premium rate. This single premium rate is called a blended premium because it blends the expected claims of both active and retired participants. Retirees are generally older than the average participant in a non-Medicare plan, which means they are expected to generate higher claims than the average participant of the plan; therefore, they are receiving a subsidy even if they pay 100% of the blended premium rate because they would be paying less in premiums than their claims cost. The Town of Greenfield has ten active employees eligible for health insurance, and has not determined its implicit rate subsidy because the amount would not be material.

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Medical Insurance Subsidy

The medical insurance subsidy is a payment made by NHRS to the former employer or its insurance administrator toward the cost of health insurance for a qualified retiree, his/her qualified spouse, and his/her certified dependent children with a disability who are living in the household and being cared for by the retiree. If the health insurance premium amount is less than the Medical Subsidy amount, then only the health insurance premium will be paid. If the health insurance premium amount exceeds the Medical Subsidy amount, then the retiree or other qualified person is responsible for paying any portion that the employer does not pay.

Group I benefits are based on creditable service, age and retirement date. Group II benefits are based on hire date, age and creditable service. This OPEB plan is closed to new entrants.

Total OPEB Liability

The Town's total OPEB liability of \$76,920 for the medical insurance subsidy was determined by an actuarial valuation as of June 30, 2019 with roll-forward procedures used to determine the liability as of June 30, 2020. The roll-forward of the total OPEB liability from June 30, 2019 to June 30, 2020 reflects expected service cost and interest reduced by actual benefit payments and refunds for the plan year.

Methods and Assumptions

The collective total OPEB liability was based on the following actuarial assumptions:

Medical Insurance Subsidy	
Payroll growth	3.25%
Discount Rate	6.75%
Inflation	2.50%
Investment Rate of Return	7.25% per year, net of OPEB plan investment expense, including inflation
Mortality	RP-2014 Healthy Annuitant and Employee Generational Mortality Table for males and females with credibility adjustments, adjusted for fully generational mortality improvements using Scale MP-2015 based on the 2010-2015 experience study
Healthcare Cost Trend Rates	N/A, given that the benefits are fixed stipends

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Sensitivity of Total OPEB Liability

Assumptions and methods used to determine the total OPEB liability are sensitive to changes in the discount rate. The following presents the total OPEB liability calculated using the current discount rate, as well as what the total OPEB liability would be if it were calculated using a discount rate 1-percentage point lower or 1-percentage point higher:

	1% Decrease 5.75%	Current Discount Rate 6.75%	1% Decrease 7.75%
Town's total OPEB liability	\$ 83,527	\$ 76,920	\$ 71,183

OPEB Expense and Deferred Inflows and Outflows of Resources Related to OPEB

For the year ended December 31, 2020, the Town recognized OPEB expense of \$4,872. At year-end, the Town reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Changes in proportion and differences between employer contributions and proportionate share of contributions	\$ 495	\$ 304
Net differences between projected and actual earnings on pension plan investments	288	-
Differences between expected and actual experience	-	223
Town contributions subsequent to the measurement date	3,758	-
	<u>\$ 4,541</u>	<u>\$ 527</u>

The Town reported \$3,758 as deferred outflows of resources related to OPEB resulting from Town contributions subsequent to the measurement date, which will be recognized as a reduction of the OPEB liability in the following year.

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Other amounts recognized as deferred inflows and outflows of resources will be recognized in OPEB expense as follows:

Year Ending December 31,	
2021	\$ (11)
2022	85
2023	102
2024	80
	<u>\$ 256</u>

IV.D. Contingent Liabilities

The Town has received grants for specific purposes that are subject to review and possible audit by the grantor or pass-through agency. Any such audit may result in a requirement to reimburse the grantor agency for costs disallowed. The Town does not feel the chance of disallowance is likely, and that if it should occur, the amount would not be material.

REQUIRED SUPPLEMENTARY INFORMATION

EXHIBIT 10
TOWN OF GREENFIELD, NEW HAMPSHIRE
Schedule of the Town's Proportionate Share of the Net Pension Liability
New Hampshire Retirement System

	2020	2019	2018	2017	2016	2015	2014
Town's proportion of net pension liability	0.0202%	0.0201%	0.0203%	0.0234%	0.0204%	0.0201%	0.0188%
Town's proportionate share of the net pension liability	\$1,293,421	\$ 965,821	\$ 980,875	\$ 1,152,954	\$ 1,087,431	\$ 795,163	\$ 707,175
Town's covered-employee payroll	\$583,788	\$ 584,491	\$ 549,543	\$ 563,926	\$ 538,182	\$ 474,924	\$ 462,202
Town's proportionate share of the net pension liability as a percentage of covered-employee payroll	221.56%	165.24%	178.49%	204.45%	202.06%	167.43%	153.00%
Plan fiduciary position as a percentage of the total pension liability	58.72%	65.59%	64.77%	62.66%	58.30%	65.47%	66.32%

The note to the required supplementary information is an integral part of this schedule.

EXHIBIT 11
TOWN OF GREENFIELD, NEW HAMPSHIRE
Schedule of the Town's Pension Contributions
New Hampshire Retirement System

	2020	2019	2018	2017	2016	2015	2014
Contractually required contribution	\$ 96,565	\$ 90,886	\$ 91,401	\$ 95,468	\$ 86,968	\$ 78,665	\$ 71,924
Contribution in relation to the contractually required contribution	(96,565)	(90,886)	(91,401)	(95,468)	(86,968)	(78,665)	(71,924)
Contribution deficiency	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Town's covered-employee payroll	\$ 583,788	\$ 584,491	\$ 549,543	\$ 563,926	\$ 538,182	\$ 474,924	\$ 462,202
Contributions as a percentage of covered-employee payroll	16.5%	15.5%	16.6%	16.9%	16.2%	16.6%	15.6%

The note to the required supplementary information is an integral part of this schedule.

EXHIBIT 12
TOWN OF GREENFIELD
Schedule of Changes in the Town's Total OPEB Liability and Related Ratios

	2020	2019	2018
Total OPEB liability:			
Service cost	\$ 130	\$ 155	\$ 183
Interest	5,762	6,200	6,375
OPEB plan net investment income	(70)	(359)	(580)
OPEB plan administrative expenses	30	52	14
Changes of assumptions			
and differences between expected and actual experience	(70)	(1,297)	1,858
Net amortization of deferred amounts from changes in proportion and differences			
between employer contributions and proportionate share of contributions	1,796	1,806	16,403
Benefit payments	(10,144)	(12,299)	(6,364)
Net change in total OPEB liability	(2,566)	(5,742)	17,889
Total OPEB liability, beginning	79,486	85,228	67,339
Total OPEB liability, ending	<u>\$ 76,920</u>	<u>\$ 79,486</u>	<u>\$ 85,228</u>
Covered-employee payroll	\$ 583,788	\$ 584,491	\$ 549,543
Total OPEB liability as a percentage of covered-employee payroll	13.18%	13.60%	15.51%

The note to the required supplementary information is an integral part of this schedule.

EXHIBIT 13
TOWN OF GREENFIELD
Schedule of the Town's OPEB Contributions

	2020	2019	2018
Actuarially determined contribution	\$ 8,157	\$ 8,274	\$ 8,234
Contributions in relation to the actuarially determined contribution	(8,157)	(8,274)	(8,234)
Contribution deficiency	\$ -	\$ -	\$ -
 Covered-employee payroll	 \$ 583,788	 \$ 584,491	 \$ 549,543
 Contributions as a percentage of covered-employee payroll	 1.40%	 1.42%	 1.50%

The note to the required supplementary information is an integral part of this schedule.

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NOTE TO THE REQUIRED SUPPLEMENTARY INFORMATION
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The Pension and OPEB Schedules are meant to present related information for ten years. Because this is the sixth year that the Town has presented the pension schedules, and the third year for the OPEB information under the current measurement standard, only seven years and three years, respectively, are presented. An additional year's information will be added each year until there are ten years shown.

COMBINING NONMAJOR AND INDIVIDUAL GENERAL FUND SCHEDULES

EXHIBIT 14
TOWN OF GREENFIELD, NEW HAMPSHIRE
Nonmajor Governmental Funds
Combining Balance Sheet
December 31, 2020

	Special Revenue Funds						Permanent Fund	Total
	Library	Oak Park	Recreation Revolving	Conservation Commission	Sewer			
ASSETS								
Cash and cash equivalents	\$ 6,407	\$ 5,316	\$ 4,862	\$ 39,876	\$ 68,117		\$ 14,108	\$ 138,686
Investments	-	-	-	-	-		178,032	178,032
Accounts receivable	-	-	-	-	4,812		-	4,812
Total assets	<u>\$ 6,407</u>	<u>\$ 5,316</u>	<u>\$ 4,862</u>	<u>\$ 39,876</u>	<u>\$ 72,929</u>		<u>\$ 192,140</u>	<u>\$ 321,530</u>
DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES								
Deferred inflows of resources:								
Deferred revenue	\$ -	\$ -	\$ -	\$ -	\$ 3,490		\$ -	\$ 3,490
Fund balances:								
Nonspendable	-	-	-	-	-		173,690	173,690
Restricted	6,407	-	-	-	-		18,450	24,857
Committed	-	5,316	4,862	39,876	69,439		-	119,493
Total fund balances	<u>6,407</u>	<u>5,316</u>	<u>4,862</u>	<u>39,876</u>	<u>69,439</u>		<u>192,140</u>	<u>318,040</u>
Total deferred inflows of resources and fund balances	<u>\$ 6,407</u>	<u>\$ 5,316</u>	<u>\$ 4,862</u>	<u>\$ 39,876</u>	<u>\$ 72,929</u>		<u>\$ 192,140</u>	<u>\$ 321,530</u>

EXHIBIT 15
TOWN OF GREENFIELD, NEW HAMPSHIRE
Nonmajor Governmental Funds
Combining Statement of Revenues, Expenditures and Changes in Fund Balances
For the Year Ended December 31, 2020

	Special Revenue Funds						Permanent Fund	Total
	Library	Oak Park	Recreation Revolving	Conservation Commission	Sewer			
REVENUES								
Taxes	\$ -	\$ -	\$ -	\$ 5,000	\$ -	\$ -	\$ -	\$ 5,000
Intergovernmental	-	-	-	-	1,989	-	-	1,989
Charges for services	-	-	-	-	21,559	-	-	21,559
Miscellaneous	17,506	20	18	139	498	19,553		37,734
Total revenues	17,506	20	18	5,139	24,046	19,553		66,282
EXPENDITURES								
Current:								
Sanitation	-	-	-	-	14,306	-	-	14,306
Culture and recreation	14,046	-	-	-	-	-	-	14,046
Debt service:								
Principal	-	-	-	-	12,035	-	-	12,035
Interest	-	-	-	-	1,198	-	-	1,198
Total expenditures	14,046	-	-	-	27,539	-	-	41,585
Excess (deficiency) of revenues over (under) expenditures	3,460	20	18	5,139	(3,493)	19,553		24,697
Other financing sources (uses):								
Transfers in	200	-	-	-	-	-	-	200
Transfers out	-	-	-	-	-	(1,750)	(1,750)	(1,750)
Total other financing sources and uses	200	-	-	-	-	(1,750)	(1,750)	(1,550)
Net change in fund balances	3,660	20	18	5,139	(3,493)	17,803	17,803	23,147
Fund balances, beginning	2,747	5,296	4,844	34,737	72,932	174,337	174,337	294,893
Fund balances, ending	\$ 6,407	\$ 5,316	\$ 4,862	\$ 39,876	\$ 69,439	\$ 192,140	\$ 192,140	\$ 318,040

EXHIBIT 16
TOWN OF GREENFIELD, NEW HAMPSHIRE
General Fund
Schedule of Estimated and Actual Revenues (Non-GAAP Budgetary Basis)
For the Year Ended December 31, 2020

	Estimated	Actual	Variance Positive (Negative)
Taxes:			
Property	\$ 1,402,851	\$ 1,423,845	\$ 20,994
Land use change	500	4,400	3,900
Timber	4,000	4,640	640
Excavation	50	-	(50)
Payments in lieu of taxes	214,000	265,243	51,243
Interest and penalties on delinquent taxes	38,054	46,531	8,477
Total taxes	<u>1,659,455</u>	<u>1,744,659</u>	<u>85,204</u>
Licenses, permits and fees:			
Business licenses and permits	25	25	-
Motor vehicle permits	280,000	311,273	31,273
Building permits	15,800	23,197	7,397
Other	14,305	17,411	3,106
Total licenses, permits and fees	<u>310,130</u>	<u>351,906</u>	<u>41,776</u>
Intergovernmental:			
State sources:			
Shared revenue	22,736	22,736	-
Meals and rooms distributions	89,921	89,921	-
Highway block grant	76,134	76,125	(9)
Water pollution grant	1,989	-	(1,989)
State and federal forest land	385	385	-
Railroad tax	1,000	-	(1,000)
LCHIP	2,400	-	(2,400)
Federal sources:			
FEMA	1	-	(1)
Department of Justice	3,900	2,625	(1,275)
Hazard mitigation	3,000	7,300	4,300
1st responders	-	24,800	24,800
CARES	-	2,989	2,989
GOFERR	-	42,021	42,021
Total intergovernmental	<u>201,466</u>	<u>268,902</u>	<u>67,436</u>
Charges for services:			
Income from departments	<u>23,200</u>	<u>48,599</u>	<u>25,399</u>
Miscellaneous:			
Sale of property	7,300	1,300	(6,000)
Interest on investments	2,700	2,720	20
Rent of property	22,000	22,945	945
Fines and forfeits	600	10	(590)
Insurance dividends and reimbursements	100	9,202	9,102
Other	9,000	2,837	(6,163)
Total miscellaneous	<u>41,700</u>	<u>39,014</u>	<u>(2,686)</u>
Other financing sources:			
Transfers in:			
Expendable trust fund	<u>1,550</u>	<u>1,550</u>	<u>-</u>
Total revenues and other financing sources	<u>2,237,501</u>	<u>\$ 2,454,630</u>	<u>\$ 217,129</u>
Use of fund balance to reduce taxes	125,000		
Total revenues, other financing sources and use of fund balance	<u>\$ 2,362,501</u>		

EXHIBIT 17
TOWN OF GREENFIELD, NEW HAMPSHIRE
General Fund
Schedule of Appropriations, Expenditures and Encumbrances (Non-GAAP Budgetary Basis)
For the Year Ended December 31, 2020

	<u>Appropriations</u>	<u>Expenditures</u>	<u>Encumbered to Subsequent Year</u>	<u>Variance Positive (Negative)</u>
Current:				
General government:				
Executive	\$ 132,352	\$ 130,042	\$ -	\$ 2,310
Election and registration	53,620	46,061	-	7,559
Financial administration	53,051	42,186	-	10,865
Legal	18,500	17,420	5,000	(3,920)
Personnel administration	380,975	334,528	15,500	30,947
Planning and zoning	13,231	6,209	-	7,022
General government buildings	84,205	74,771	-	9,434
Cemeteries	3,175	796	-	2,379
Insurance, not otherwise allocated	47,742	47,513	-	229
Advertising and regional associations	3,489	3,446	-	43
Other	53,525	38,925	-	14,600
Total general government	<u>843,865</u>	<u>741,897</u>	<u>20,500</u>	<u>81,468</u>
Public safety:				
Police	264,624	263,875	-	749
Ambulance	57,800	57,798	-	2
Fire	141,119	144,134	-	(3,015)
Building inspection	16,255	13,718	-	2,537
Emergency management	-	41,471	-	(41,471)
Total public safety	<u>479,798</u>	<u>520,996</u>	<u>-</u>	<u>(41,198)</u>
Highways and streets:				
Administration	479,013	470,836	-	8,177
Street lighting	7,500	7,756	-	(256)
Total highways and streets	<u>486,513</u>	<u>478,592</u>	<u>-</u>	<u>7,921</u>
Sanitation:				
Administration	121,457	109,515	-	11,942
Solid waste disposal	2,400	3,160	-	(760)
Total sanitation	<u>123,857</u>	<u>112,675</u>	<u>-</u>	<u>11,182</u>
Health:				
Health agencies and hospitals	<u>2,825</u>	<u>2,825</u>	<u>-</u>	<u>-</u>
Welfare:				
Administration	<u>36,955</u>	<u>9,406</u>	<u>-</u>	<u>27,549</u>

(continued)

EXHIBIT 17 (continued)
TOWN OF GREENFIELD, NEW HAMPSHIRE
General Fund

Schedule of Appropriations, Expenditures and Encumbrances (Non-GAAP Budgetary Basis)
For the Year Ended December 31, 2020

	Appropriations	Expenditures	Encumbered to Subsequent Year	Variance Positive (Negative)
Culture and recreation:				
Parks and recreation	14,014	5,733	-	8,281
Public library	131,786	103,193	-	28,593
Patriotic purposes	1,100	542	-	558
Total culture and recreation	<u>146,900</u>	<u>109,468</u>	<u>-</u>	<u>37,432</u>
Conservation:				
Administration	4,285	2,770	-	1,515
Other	6,000	-	-	6,000
Total conservation	<u>10,285</u>	<u>2,770</u>	<u>-</u>	<u>7,515</u>
Debt service:				
Principal	65,000	65,000	-	-
Interest	9,500	9,500	-	-
Interest on tax anticipation note	1	-	-	1
Total debt service	<u>74,501</u>	<u>74,500</u>	<u>-</u>	<u>1</u>
Capital outlay:				
Land	1	10,000	-	(9,999)
Machinery, vehicles and equipment	50,001	47,077	-	2,924
Total capital outlay	<u>50,002</u>	<u>57,077</u>	<u>-</u>	<u>(7,075)</u>
Other financing uses:				
Transfers out:				
Expendable trust fund	<u>107,000</u>	<u>107,000</u>	<u>-</u>	<u>-</u>
Total encumbrances, appropriations, expenditures and other financing uses	<u>\$ 2,362,501</u>	<u>\$ 2,217,206</u>	<u>\$ 20,500</u>	<u>\$ 124,795</u>

EXHIBIT 18
TOWN OF GREENFIELD, NEW HAMPSHIRE
General Fund
Schedule of Changes in Unassigned Fund Balance (Non-GAAP Budgetary Basis)
For the Year Ended December 31, 2020

Unassigned fund balance, beginning		\$ 704,528
Changes:		
Unassigned fund balance used to reduce tax rate		(125,000)
Budget summary:		
Revenue surplus (Exhibit 16)	\$ 217,129	
Unexpended balance of appropriations (Exhibit 17)	<u>124,795</u>	
Budget surplus		<u>341,924</u>
Unassigned fund balance, ending		<u><u>\$ 921,452</u></u>



Roberts & Greene, PLLC

INDEPENDENT AUDITOR'S COMMUNICATION TO MANAGEMENT

To the Members of the Board of Selectmen
Town of Greenfield
Greenfield, New Hampshire

In planning and performing our audit of the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Town of Greenfield as of and for the year ended December 31, 2020, in accordance with auditing standards generally accepted in the United States of America, we considered the Town's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Town's internal control. Accordingly, we do not express an opinion on the effectiveness of the Town's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. Given these limitations during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This communication is intended solely for the information and use of management, the board of selectmen, and others within the Town of Greenfield, and is not intended to be, and should not be, used by anyone other than these specified parties.

Roberts & Greene, PLLC

September 22, 2021